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> ----Original Message----
      >From: Basham, Donald L MVD
      >Sent: Friday, October 11, 2002 8:03 AM
              Kamien, Doug J MVK; Belk, Edward E MVM; Loss, Gary L MVR;
Saia,
      >John P MVN; Kellett, Joseph P MVS; DesHarnais, Judith L MVP
              Jenkins, Richard B MVD; Carr, Louis C MVD; Ward, Jim O
MVD;
      >Bayles, William J COL MVR; Logue, Louis H MVD; Scherer, Jack V
COL MVM;
      >Cash, Robert D MVM; Hewlett, Thomas R MVS; Johnson, Richard R
MVD:
      >Barton, Charles B MVD; Cobb, Stephen MVD; Ball, Robert L COL
MVP;
      >Riley, Don T MVD; Simmons, Billy E MVD; Gambrell, Stephen MVD;
Clapp,
      >Frederick MVK; Buck, Kenneth E MVP; Bryant, Cecil R MVD; Demma,
Marcia
      >A MVN; Kuz, Annette B MVD; Fallon, Michael P MVD; Ross, Linda
Storey
      >MVM; Rowan, Peter J Col MVN; Hays, David L MVR; Reeder, James A
MVM;
      >Raoul, Joseph MVR; Stadelman, James A MVP; Williams, Charles K
COL MVS;
      >Hobgood, Bill MVK; Collins, Jane E MVS; Weber, Brenda L MVN;
Mazzanti,
      >Mark L MVK; Kincaid, Teresa A MVR; Cannada, Al MVK; Hayes, Jim A
MVM;
      >Brunet, Randal C MVP; Bunch, Tom M MVR; Satterlee, Gerard S MVN;
      >Hiller, Timothy L MVS
                      FW: FY 02 Performance by MSC
      >Subject:
      >Ladies and Gentlemen as you can see from the attached table the
Corps
      >carried over a $.5 Billion, yes that's with a "B". Of that
amount over
      >$300M was in CG. While some of this is fenced and or politically
      >sensitive the vast majority is not. I can not emphasis enough
the need
      >for us to work hard at developing a creditable and realistic
      >year funding plans for all our appropriations for FY03. But even
more
      >importantly is then working the current year plan we develop. It
is
      >never to early to plan. We have to get out of the mode of
thinking that
      >it is a waist of time putting execution plans together until we
have
      >actual appropriations/bill. Let's focus on putting together a
realistic
      >and creditable capability level plan and then all we have to do
is go
      >down to the level of funding actually provided plus what ever
over
      >programming we collectively can agree to. Our Goal this year
should be
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>to effectively expend every dollar given to us in providing the

>service to the people of the valley. Additionally, we should look to

>bring into the valley a significant portion of the \$.5B in carryover.

>We can only do this if we have a good current year plan and then work

>that plan together. Please do not take development of the current year

>plan lightly. Engage the entire leadership team in it's
development,

>once agreed on us it to load the 2101 data base, and then manage from

>it. This is far more than just a Programs responsibility and tool. My

>sense, hopefully wrong, is that the only ones really working the >current year plans are your Programs folks. In reviewing some of the

>plans developed by some of you last year and comparing to the 2101 it's

>clear that some did not use the current year plan to work from. If we

>are to manage our programs regionally it is vital that we collectively

>work from the same plans.

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>One program we really need to work on this year is CAP. The attached

>table reflects that we built a $\$30\mbox{M}$ program in FY02 and then executed

>only \$16M. While we carried over very little in the end the point is we

>failed to execute the program we promised the people of the valley we

>would deliver. I accept that some of the under execution is attributed

>to lack of funds in the Section 14 program but that is not the >significant factor here. I am personally embarrassed by our performance

>in this program. We simply have to do better. I ask that you take a

 \rightarrow hard look at your management of this critical program and assess how we

>can improve. For those that executed close to a 100% of your program $\ensuremath{\mathrm{I}}$

>encourage you to share with the rest of us how you were able to do that

>so we all can learn. Please do not interpret this to mean that in order

>to be successful you will low ball your estimates this coming year.

>That is not the point here. We need to develop an aggressive CAP >program but it has to be supported by the entire team and then >executed. My sense, again maybe wrong, is that the CAP program for some

>takes hind seat to the larger more interesting and challenging

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>projects.
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>Don B
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